



Advisory Services

Healthcare leaders face an overwhelming set of complex, interdependent challenges to deliver higher quality care at a lower cost. Our experienced health IT consultants provide advisory services focused on strategy, technology, and performance improvement, leading you to a stronger business with better patient outcomes.

What WE DO

- ▶ **STRATEGY:** Affiliate, merger, and acquisition strategy, EHR options analysis, partner and vendor selection, system governance, strategic planning, data and cloud strategy
- ▶ **PERFORMANCE IMPROVEMENT:** Predict, improve, and measure revenue, cost, as well as quality and clinical outcomes
- ▶ **TECHNOLOGY:** Implement, integrate, and optimize your EHR, ERP, and data solutions

Success Stories

STRATEGY

\$1.1B Regional Health Authority

Facilitated the development of the healthcare network's five-year strategic IT plan.

21-Hospital Health Integration Network

Developed business cases for five implementation pathways for each of the 21 hospitals to move to a shared EHR including a 10-year total cost of ownership for all of the vendor and internal costs expected, per hospital, during the implementation.

PERFORMANCE IMPROVEMENT

Revenue Cycle: \$2B Multi-Facility Health System

Delivered \$23M+ in net revenue improvement; Identified \$8M+ in point-of-care charge capture opportunity; Improved net revenue by \$4M+ for two of the entities during an Epic go-live; Implemented a standardized referral coordination workflow across 300+ access points including proactive patient outreach.

TECHNOLOGY

Large Healthcare System EHR Implementation

Provided 100+ consultants for enterprise Epic implementation across application teams, training, reporting, change management, and go-live.

The Nordic Difference

Proven methodologies

From EHR extension projects to data strategy to performance improvement, Nordic has field-tested and proven methodologies that have been refined over the last decade to ensure the best possible strategic outcomes.

Experienced cross-functional teams

We assemble engagement-specific, cross-functional teams who collaborate to develop a clear and holistic path for your organization. Building agile teams of leading clinical, operational, technical, and data veterans, we get a well-rounded view of your challenges and can provide your engagement with the perspective and knowledge your initiatives demand.

Top performer

Since its founding in 2010, Nordic has consistently achieved top performance ratings by KLAS and has received more than 25 workplace awards by leading industry and non-industry publications. We're good at what we do, and our employees are engaged and ready to help.

Nordic reviewed our operations and helped us add more than 3% in additional annual net revenue, which we saw flow to the bottom-line. They truly partnered with us and were great to work with - we heard positive feedback throughout the health system - from both clinic and finance operations, and from people at all levels.

CEO
Health System

How we work with you:

Listen.

01

Execute and deliver results.

03

Collaborate on a plan.

02