

Guiding an Effective MEDITECH Implementation

Most healthcare executives worry about the known risks of a MEDITECH implementation - from financial impacts to patient care. Our certified and experienced EHR consultants can guide your organization through this complex process to successfully manage change and exceed your performance goals.

Pre-implementation planning

- Identify key value drivers and how to measure success
- Establish an effective project governance structure
- Review total cost of ownership to estimate project cost
- Define future-state, third-party scope
- Staff a project team with the right skill sets
- Give operations a head start on standardizing workflows

Leadership & project management

- Define change management and communication strategy
- Guide clinical and revenue cycle transformation
- Implement comprehensive testing and training approaches
- Deliver go-live support strategy and preparation plan
- Advise on long-term staffing for post-live improvement

Success Stories

Multi-Facility Expanse Implementation

- Planning for MEDITECH Expanse implementation across a group of 25 hospitals

Multi-Facility READY Implementation

- Wave 1 of large multi-facility MEDITECH READY implementation:
 - 750+ beds across 3 hospitals
 - Provided Project Manager, Clinical Lead, and Financial Lead
 - Delivered 15 READY-certified subject matter experts
 - Shared 20 physician training and support resources

“ We’ve been really fortunate we’ve had some great consultants with Healthtech who’ve been on this journey with us. I consider a lot of these people my friends now, and we still call each other when we need advice. I look forward to working with them on future initiatives. ”

Brenda Muto, CIO
North Bay Regional Health Centre, North Bay, Ontario

The Healthtech Difference

360-degree implementation support

Our consultants have experience across all roles and MEDITECH applications and with all types of implementations, including the steps that come before and after. Through lessons learned from our MEDITECH implementation and rollout work with a large number of customers, we ensure you’re prepared to execute your plan and transition to a post-live world.

Advanced clinical experience and tools

Our READY-certified team of nurses, physicians, and medication management, diagnostic, and therapeutic consultants deliver a comprehensive set of evidence-based clinical standard content to complement MEDITECH’s standard content. They bring trusted experience in implementing MEDITECH Advanced Clinical functionality.

Mentorship approach

MEDITECH vendors can teach you the system, but it takes much more to be successful with it. We show you how to manage the work that lies after go-live, both within and outside the EHR, and leave your team with strong relationships with operations and the knowledge to manage your system going forward.

Enhanced methodology

Our implementation methodology and toolkit expands upon MEDITECH’s standard implementation process and provides a comprehensive set of tools and templates to give you a head start on your implementation. Our consultants have a deep understanding of MEDITECH’s approach and share experiences that enhance the approach.



Best in KLAS: Overall IT Services Firm, HIT Implementation Leadership (large), Revenue Cycle Optimization, and Technical Services (via S&P Consultants)

Nordic is rated Best in KLAS for Overall IT Services, HIT Implementation Leadership (large), Revenue Cycle Optimization, and Technical Services and is the only firm to achieve scores of more than 90 in nine categories in the 2022 Best in KLAS: Software and Services report. Nordic is the highest rated in the expansive firms category in the Application Management & Help Desk Services 2021 KLAS report and was rated as among the top firms well-positioned to help healthcare organizations solve future problems in the Healthcare Consulting and Services 2021: What challenges lie ahead, and who can help report. © KLAS Enterprises, LLC.