

Improve Patient Care and Boost Revenue

Our experienced team of healthcare consultants partners with you to drive operational and workflow efficiencies, reduce variation, and increase net revenue, as well as provide you with tools and methods to measure those improvements.

Comprehensive revenue transformation

Our holistic revenue cycle transformation solutions identify, prioritize, and address the tactical issues and weaknesses within your organization's revenue stream.

Example focus areas

- Patient access strategies
- Referral management
- Case management
- Transition planning
- Service documentation
- Charge capture
- Denial management
- Payor communication

Full-cycle revenue solutions

We address all aspects of the revenue cycle, from first patient contact to resolution and closure of account for each patient visit. Our categories of focus include access to care, care delivery, and post-care follow-through.

Success Stories

Large Hospital Medical Center

- Added annual net revenue of over \$17.8M
- Exceeded assessment goal of net revenue benefit by 79%
- Implemented interdisciplinary workflow improvements across the board

Leading Health System

- Delivered over \$10M in additional annual net revenue
- Decreased avoidable write-offs by over 20%
- Improved patient liability management
- Streamlined reporting and metrics

“ Despite a 3% decrease in inpatient volumes and an almost 8% decrease in surgical volumes, the cost savings and enhanced revenues achieved with Nordic helped us to meet our original net revenue target and contributed to our 15-day cash on hand increase. The tools we now have for training, referencing, and reporting are the foundation for our ongoing success.

CFO
Regional Medical Center

The Nordic Difference

EHR expertise

We'll partner with you to apply our deep knowledge of EHR builds and design better workflows for your staff.

Operational experience

Our team of consultants averages over 10 years of experience helping optimize medical group and hospital operations.

Big-picture strategy

We have a strong track record of helping organizations break down complex and system-wide problems to establish a mission-driven strategy and vision for patient access to care.

Detailed execution

We help implement our strategies with in-person, elbow-to-elbow support, accelerating timeframes to maximize your investments in technology and people.

Flexible methodology

No matter the size of your organization, our methodology is adapted to fit the specific problems you need to address.



Best in KLAS: Overall IT Services Firm, HIT Implementation Leadership (large), Revenue Cycle Optimization, and Technical Services (via S&P Consultants)

Nordic is rated Best in KLAS for Overall IT Services, HIT Implementation Leadership (large), Revenue Cycle Optimization, and Technical Services and is the only firm to achieve scores of more than 90 in nine categories in the 2022 Best in KLAS: Software and Services report. Nordic is the highest rated in the expansive firms category in the Application Management & Help Desk Services 2021 KLAS report and was rated as among the top firms well-positioned to help healthcare organizations solve future problems in the Healthcare Consulting and Services 2021: What challenges lie ahead, and who can help report. © KLAS Enterprises, LLC.